

# Colleton River Club®

MARKETED BY



Celia  
Dunn

Sotheby's  
INTERNATIONAL REALTY

## ***Colleton River Group Biographies***



### **Judy Collins**

Judy relocated to Bluffton, SC from Savannah, GA several years ago and brings with her a combined knowledge of coastal living and historical small-town charm. With an extensive background in marketing and customer service, she brings the experience necessary to deliver a greater level of service for her clients.



### **Mary Jeans Otto**

Mary has been in real estate for 20+ years, first as an investor in rental properties and then as a Realtor. She received a Bachelor of Business Aviation from the University of North Dakota and is a private pilot, she also earned a master's degree in tax accounting from the University of North Texas and worked for Ernst and Young. She lives in Heyward Point with her husband, Gary Otto, the head golf professional with the Country Club of Hilton Head and ClubCorp. She knows all the communities in the area very well and understands the market, pricing and can identify good buys and smart investments and she knows how to crunch the numbers.

**Mike Turner**

I have a deep background in sales garnered in the automobile industry across 30 years as a salesman, sales manager, and general manager. I am a strong believer in giving back to the community and have been involved with charities and service organizations such as United Community Ministries, Mount Vernon Cares Program, Blessings in a Book Bag, Fishing with Military Heroes, and Ronald McDonald House of the Coastal Empire, among others throughout the years. I have been rooted in the “Bluffton State of Mind” for the past 6 years and look forward to assisting clients with learning what there is to love about living in the Lowcountry.

**Skip Gilliam**

Skip greatly enjoys the natural beauty and architecture of the Lowcountry here in Bluffton and feels fortunate enough to call it home. "The rivers and marshes have such an abundance of wildlife. It is just so relaxing and enjoyable to spend time around the water. I love low country architecture, homes with a great natural setting, massive live oak trees with Spanish moss and a wide front porch. My family and I found a community that just feels like home, I love having the opportunity to help others find a place that feels like home to them."



### **Virginie Blackwell**

Originally from France, Virginie Blackwell spent a great deal of her life living in Germany and Italy and is fluent in French, German, and English. Growing up in a military family, she knows firsthand the many challenges of relocating a family and a business. After a successful and rewarding career overseas in event management, she decided to apply those skills in the real estate market here in the Lowcountry. Known for her integrity, loyalty, and professionalism, Virginie's personality, and style blend exceptionally with her client's needs.



### **Lisa Swatton**

One day after college graduation in 1987, Lisa moved to the Lowcountry and never looked back! Her love of golf, wildlife, and coastal living first led her to Harbour Town, where she and her parents ran Café Europa for many years. Lisa currently lives in a private golf community in Bluffton with her husband Colin. Together, they have traveled extensively for the past 10 years with the PGA Tour, as Colin fulfilled his role as coach and caddie for former World #1 golfer Jason Day. Now spending less time "on the road", she is applying her 25 years of restaurant business experience, and her love of customer service and satisfaction, to a new and exciting career in real estate. She is thrilled to be partnered with Celia Dunn Sotheby's International Realty and Colleton River Club. Lisa's honesty, integrity, and knowledge of the local area will help buyers and sellers achieve their goals and dreams!



### **Bobby and Duchess Raehn**

Duchess Raehn has filled homes with her music for decades. She is well-known throughout the South for her warm personality and as one of the best pianists you will ever hear. In this new venture, the multi-talented Raehn is bringing that warmth to her clients as she joins her husband Bobby as a real estate agent with Celia Dunn Sotheby's International Realty.

As sweet as the hymns she plays, and with the savvy one would expect from the top negotiators in the area, the Raehns are the ideal team. Their clients love that they offer the most innovative technology and marketing strategies to find the perfect properties for their buyers, while developing targeted world-class marketing plans for their sellers. "We are most proud of the fact that our clients become friends because we strive to earn their trust and delight in producing results above and beyond their expectations," said Bobby.

Back in the 80s, Bobby began working with pioneer developers, such as Sea Pines, Daufuskie Island, Indigo Run, Belfair, Berkeley Hall, Hampton Hall and Oldfield. He is honored to have represented many of the Lowcountry's best properties. Bobby's mission has always been a commitment to excellence, using knowledge and experience to meet his client's needs.



### **Doug Winters**

Doug is an experienced real estate broker and licensed Professional Engineer. He holds a master's degree in Civil and Environmental Engineering from Rutgers University's School of Engineering along with an Honorary Doctorate in Business Administration from Niels Brock California International Business University.

He also has a solid background in business and sales. Over the past 14 years, Doug has exclusively served clients as a real estate professional and investor. His technical background and training in systems, along

with his personal real estate investments, have given him the knowledge and expertise to help his clients tackle their real estate sales and purchases. Today, Doug is working as a real estate broker with the world-renowned Sotheby's International Realty, where he's putting his knack for negotiation and professionalism to work for clients around the globe. Licensed in several states, he has sold property around the United States. Prior to joining Celia Dunn Sotheby's International Realty, he spent a few years selling luxury homes in the Bahamas and Central America.

He's a relaxed professional with a laid back, humorous attitude, and Doug enjoys working with clients in a variety of positions, especially those buying and selling investment property and luxury homes.

When he's not working with clients, Doug enjoys spending time with his wife, Susannah, and their two children. You might find him at the beach, cycling, playing with his Rhodesian Ridgebacks, or running in a road race or triathlon event.

At the end of the day, Doug is a champion for people who want a great real estate deal or want their home sold in a professional manner with the best marketing and negotiation possible. He is passionate about giving transparent services which yield beneficial results for his clients.